# girl scouts of south carolina mountains to midlands

## Fall Product Program Troop Guide

#### **Did You Know?**

As an intergal part of a Girl Scouts' journey toward leadership, she'll be learning and developing:

Goal Setting
Decision Making
Money Management
People Skills
Business Ethics

An easy, fun way to **earn startup funds** for your troop activities at the beginning of the Girl Scout year-don't miss out on all the fun!

#### **Products**

- Coordinate with your SUFPM to pick up your troop's nut/candy items.
- Print a delivery ticket for each girl's order from your dashboard. As each girl receives her product, have her parent count & inspect each item & sign a delivery ticket for your records.

#### **Deliveries**

Troops should make sure their girls coordinate delivery of product with their customers. Happy customers equal return customers!

- Girls will receive an online report of orders with customers' email addresses and phone numbers.
- Participants may contact M2 customer service for additional customer info if necessary for delivery.

#### Rewards

- Girl rewards can be found on the back of the order card.
- Girls should register online to track reward progress & select rewards by November 30, 2021.

## **Ouestions**

Contact us at: customercare@gssc-mm.org or 1.800.849.GIRL Contact M2 at: question@gsnutsandmag.com or 1.800.372.8520

## Mark Your Calendar!

Early access for Troop Volunteers	September 3, 2021
Program Begins!	September 10, 2021
Last Day for in-person girl delivered ordering	October 10, 2021
Family deadline for entering in-person orders into M2OS	October 10, 2021
Last Day for online girl delivered ordering	October 11, 2021
Deadline for Troop to enter or edit order card items	October 12, 2021
Deadline for SU edits to order card items	October 14, 2021
Delivery of nut/chocolate items to SU volunteers	November 1-3, 2021
All money due to Troop	November 19, 2021
Last day for direct ship nuts and magazine orders	November 21, 2021
Council ACH	November 24, 2021
Last day for girls/troops to make reward choices	November 30, 2021





#### **Troop Banking & Payment Collection**

- Troops must have a GSSC-MM approved bank account
- Deposit all funds into your Troop bank account & keep all receipts
- Funds owed to GSSC-MM will be collected by November 24, 2021
- Steps to locate your Troops balance due:
  - Click Banking and Payments link on your Troop dashboard to view overview of all sales & proceeds
  - o Or Click *Report* link -> *Troop Orders Report* or download your Troop's delivery ticket with financials toggled on
- If a girl does not turn in money to your Troop by November 19, email customercare@gssc-mm.org immediately so we can adjust the ACH
- Online sales/orders will reflect paid to Council online and final funds or ACH will be adjusted for Troop to earn proceeds on these sales
- If Troop decides to accept checks, be sure to indicate name, address, expiration date, gender, phone numbers, & driver's license number on check. GSSC-MM recommends to only accept checks from customers you know & are comfortable contacting if issue occurs

#### **Order Card Entry:**

- o Girls/Parents have until October 10, 2021 to enter order card items. Leaders MUST enter or edit any missing/remaining orders by October 12, 2021
- o How to enter orders:
  - Choose *Paper Order Entry* from your dashboard
  - Click on the row with the girl's name to enter or edit orders <u>DO NOT enter online girl-delivered</u> product
  - Enter total ordered items by variety from order card Click *Update* & make sure totals match the order card
  - Where's the SUBMIT button? There is no submit button as orders are transmitted for fulfillment automatically on October 14, 2021 after system is locked and council submits orders

#### Tips!

- o Only order the exact number of products sold do not over order because product cannot be returned
- o Rewards are automatically calculated upon order items entered but will take 1-2 hours to update after adjustments have been made to products sold

## Care to Share

- Care to Share is a great way for for customers to give back to the community through donations of products.
- Our council's Care to Share items will be donated to military. For each \$6.00 donation, veterans and active duty service members, both at home and abroad, will be sent one can of nuts.
- Donations are credited to the girl's sales & troops receive \$1 in proceeds per donation sold. Girls earn the Care to Share patch by receiving 5 or more donations.

## **Troop Proceeds**

- o Troops earn \$1.00 for each nut/candy item sold
- o Troops earn \$2.00 for each magazine sold

## **Earn Customized Patches**



#### Fall Patch

To earn:

- 1. Create your avatar
- 2. Send 18+ emails
- 3. Sell \$300 in total sales
- 4. Choose your background & your avatar design!
- \*Troop Leaders earns for \$1,300 in total troop sales!

#### Cookie Program Crossover Patch

To earn:

- 1. Fall Criteria: Create your avatar & sent 18+ emails
- 2. 2021 Cookie Program: Sell 260+ boxes of cookies

